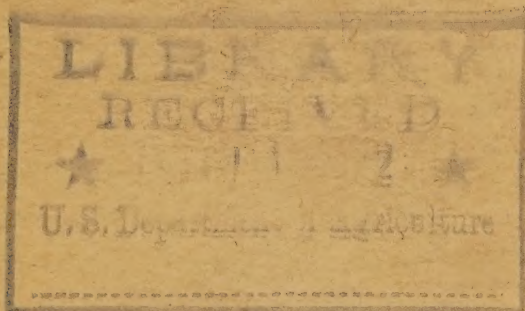


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

1
M343
UNITED STATES DEPARTMENT OF AGRICULTURE.
BUREAU OF MARKETS AND CROP ESTIMATES.
COST OF MARKETING DIVISION.



Memorandum
of
LIVESTOCK MARKETING EXPENSES.

Name.....

Address.....



WHY THIS BOOKLET?

The U. S. Bureau of Markets and Crop Estimates is engaged in making a study of the costs of marketing live stock by the various methods in use. The Bureau hopes thus to secure information which will be helpful to the different agencies in improving their business so as to increase profits and render greater services.

The business of buying live stock involves considerable risk as it is highly speculative and is often conducted on narrow margins. Yet few men have records or accounts that will enable them to analyze their business. This booklet has been prepared in the hope that it will help such men to keep better records.

The Bureau asks the privilege of having its representatives examine these booklets from time to time for the purpose of obtaining information regarding the costs of marketing live stock. In return the Bureau hopes to make information available which will be of service to buyers and to assist them in other ways.

All information obtained by the Bureau is considered confidential and will not be divulged in such manner as to expose any individual's private business.

Suggestions for the improvement of the booklet will be appreciated. Extra copies can be obtained by writing to the Cost of Marketing Division, Bureau of Markets and Crop Estimates, Washington, D. C.

MISCELLANEOUS EXPENSE

MISCELLANEOUS EXPENSE

[illegible]

STOCK PURCHASED

DATE _____

[illegible]

LOCAL SALES AND HOLDOVERS

[illegible]

YARD AND PERSONAL EXPENSE TO MARKET

DATE.....

LABOR: Hours @..... \$.....

CAR EXPENSE: Car No.....

Bedding.....@.....

Ice.....@.....

Repairs.....

Partitions.....

Miscellaneous.....

FEED AT YARD AND IN CAR:

.....Hay @.....

.....Corn @.....

.....Oats @.....

MISCELLANEOUS EXPENSE:.....

PERSONAL EXPENSE TO MARKET:

Lodging.....

Meals.....

Railroad fare.....

Miscellaneous.....

Total Expense.....

Purchase Cost.....

Total Cost.....


NET RETURN:

Local Sales \$.....

Acct. Sales.....

Total Sales.....

Profit or Loss.....

 NOTE. Save your account sales received from commission firm.

STOCK PURCHASED

DATE _____

[illegible]

LOCAL SALES AND HOLDOVERS

[illegible]

YARD AND PERSONAL EXPENSE TO MARKET

DATE.....

LABOR: Hours @.....\$.....

CAR EXPENSE: Car No.....

Bedding.....@.....

Ice.....@.....

Repairs.....

Partitions.....

Miscellaneous.....

FEED AT YARD AND IN CAR:

.....Hay @.....

.....Corn @.....

.....Oats @.....

MISCELLANEOUS EXPENSE:.....

PERSONAL EXPENSE TO MARKET:

Lodging.....

Meals.....

Railroad fare.....

Miscellaneous.....

Total Expense.....

Purchase Cost.....

Total Cost.....


NET RETURN:

Local Sales \$.....

Acct. Sales.....

Total Sales.....

Profit or Loss.....

 NOTE. Save your account sales received from commission firm.

DATE _____

[illegible]

LOCAL SALES AND HOLDOVERS

[illegible]

YARD AND PERSONAL EXPENSE TO MARKET

DATE.....

LABOR: Hours @.....\$.....

CAR EXPENSE: Car No.....

Bedding.....@.....

Ice @.....

Repairs.....

Partitions.....

Miscellaneous.....

FEED AT YARD AND IN CAR:

.....Hay @.....

.....Corn @.....

.....Oats @.....

MISCELLANEOUS EXPENSE:.....

PERSONAL EXPENSE TO MARKET:

Lodging.....

Meals.....

Railroad fare.....

Miscellaneous.....

 Total Expense.....

 Purchase Cost.....

 Total Cost.....


NET RETURN:

Local Sales \$.....

Acct. Sales.....

Total Sales.....

 Profit or Loss.....

 NOTE. Save your account sales received from commission firm.

STOCK PURCHASED (

DATE _____

[illegible]

LOCAL SALES AND HOLDOVERS

YARD AND PERSONAL EXPENSE TO MARKET

DATE.....

LABOR: Hours @.....\$.....

CAR EXPENSE: Car No.....

Bedding.....@.....

Ice @.....

Repairs

Partitions.....

Miscellaneous

FEED AT YARD AND IN CAR:

.....Hay @.....

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MISCELLANEOUS EXPENSE:.....

PERSONAL EXPENSE TO MARKET:

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Meals.....

Railroad fare.....

Miscellaneous

Total Expense.....

Purchase Cost.....

Total Cost.....

NET RETURN:

Local Sales \$.....

Acct. Sales

Total Sales

Profit or Loss.....

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DATE _____

[illegible]

LOCAL SALES AND HOLDOVERS

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DATE.....

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LABOR: Hours @.....\$.....

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Bedding.....@.....

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Repairs
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Partitions.....

Miscellaneous
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FEED AT YARD AND IN CAR:

.....Hay @.....

.....Corn @.....

.....Oats @.....

MISCELLANEOUS EXPENSE:.....

PERSONAL EXPENSE TO MARKET:

Lodging.....

Meals.....

Railroad fare.....

Miscellaneous
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Total Expense.....

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Local Sales \$.....

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Local Sales \$.....

Acct. Sales.....

Total Sales.....

Profit or Loss.....

 NOTE. Save your account sales received from commission firm.

[illegible]

1. *Journal of the American Medical Association*, 1964; 191: 1000-1001.

YARD AND PERSONAL EXPENSE TO MARKET

DATE.....

LABOR: Hours @.....\$.....

CAR EXPENSE: Car No.....

Bedding.....@.....

Ice.....@.....

Repairs.....

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[illegible]

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Bedding.....@.....

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[illegible]

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Local Sales \$.....

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[illegible]

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[illegible]

YARD AND PERSONAL EXPENSE TO MARKET

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LABOR: Hours @.....\$.....

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[illegible]

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[illegible]

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[illegible]

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[illegible]

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[illegible]

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[illegible]

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[illegible]

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Total Sales.....

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STOCK PURCHASED

DATE _____

[illegible]

LOCAL SALES AND HOLDOVERS

[illegible]

YARD AND PERSONAL EXPENSE TO MARKET

DATE.....

LABOR: Hours @.....\$.....

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NET RETURN:

Local Sales \$.....

Acct. Sales.....

Total Sales.....

 Profit or Loss.....

 NOTE. Save your account sales received from commission firm.

TRAVEL EXPENSE IN SOLICITING STOCK

MONTH _____, 1922.

[illegible]

TRAVEL EXPENSE IN SOLICITING STOCK

MONTH _____, 1922.

[illegible]

